Archanan at EF Singapore Investor Day

The three-minute Archanan pitch that closed Entrepreneur First's third Singapore cohort, arguing that access to a supercomputer is a developer tooling problem.

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entrepreneur first runs its singapore program in cohorts, and each one ends with an investor day. twenty-three companies pitched at the end of efsg3 on 17 july 2018, all of them built from scratch since the cohort opened in january. this is the three minutes archanan got.

backstage, waiting to go on. photo by entrepreneur first.

supercomputers solve problems that nothing else can, from aircraft design to the behavior of a single cell, and almost nobody can use them. what stops people is the development loop. you book a slot on the machine months ahead, write your code on a laptop while you wait, and find out on the day that it does not run at scale. the only place to develop code for a supercomputer is on a supercomputer, and leaving one switched on costs tens of thousands of dollars a day.

so we proposed a machine in the cloud that looks and behaves like the one you are targeting, at a tenth of the cost, with the tools built for it and nothing to install beyond a browser. by then that meant pilots with research groups in singapore, a deal in progress with a supercomputing center, and john gustafson advising.

watch the pitch · ef’s photos from the day

https://alexnodeland.com/timeline/180724_ef-investor-day/